

U.S. Dealer Pricing — Effective October 2026 · USD

Stocking: dealer cost on products you stock. **Non-Stocking:** dealer cost on products you do not stock. Margin is calculated on MAP. Bundles, cables, mounts, boxes and mic socks carry a single dealer cost, shown under Stocking.

Item	Description	UPC	MAP	Stocking	Margin	Non-Stocking	Margin
ROYER LABS · R-10 SERIES · WORKHORSE RIBBON							
R-10	Mono ribbon microphone with large 2.5-micron ribbon element.	00850035900178	\$649.00	\$454.30	30%	\$519.20	20%
R-10-MP	Matched pair of R-10 ribbon microphones (2.5-micron element).	00850035900185	\$1,298.00	\$908.60	30%	\$1,038.40	20%
ROYER LABS · R-12 SERIES · ACTIVE RIBBON							
R-12	Mono active ribbon, built-in windscreen, internal shock mount, 15 dB pad, high-pass filter.	00850035900796	\$949.00	\$664.30	30%	\$759.20	20%
R-12-MP	Matched pair of R-12 active ribbons with windscreen, shock mount, pad, and HPF.	00850035900802	\$1,898.00	\$1,328.60	30%	\$1,518.40	20%
ROYER LABS · R-121 · THE MODERN CLASSIC							
R-121	Mono ribbon with large 2.5-micron element, nickel finish.	00850035900017	\$1,599.00	\$1,119.30	30%	\$1,279.20	20%
R-121-MP	Matched pair of R-121 ribbon microphones, nickel finish.	00850035900031	\$3,198.00	\$2,238.60	30%	\$2,558.40	20%
ROYER LABS · R-122 SERIES · PHANTOM POWERED RIBBON							
R-122 MKII	Phantom-powered mono ribbon, 2.5-micron element, nickel finish, switchable bass cut and pad.	00850035900130	\$1,999.00	\$1,399.30	30%	\$1,599.20	20%
R-122 MKII-MP	Matched pair of R-122 MKII phantom-powered ribbons with switchable bass cut and pad.	00850035900147	\$3,998.00	\$2,798.60	30%	\$3,198.40	20%
R-122V	Vacuum-tube mono ribbon (2.5-micron, nickel) with case, sling shock, 7-pin cable, and power supply.	00850035900024	\$3,399.00	\$2,379.30	30%	\$2,719.20	20%
R-122V-MP	Matched pair of R-122V vacuum-tube ribbons, nickel finish.	00850035900048	\$6,798.00	\$4,758.60	30%	\$5,438.40	20%
ROYER LABS · SF SERIES · SMALL-ELEMENT & STEREO							

Item	Description	UPC	MAP	Stocking	Margin	Non-Stocking	Margin
SF-2	Mono phantom-powered ribbon with small 1.8-micron light-mass element, matte black, Sling-Shock.	00850035900116	\$2,499.00	\$1,749.30	30%	\$1,999.20	20%
SF-2MP	Matched pair of SF-2 phantom-powered ribbons with Sling-Shocks.	00850035900123	\$4,998.00	\$3,498.60	30%	\$3,998.40	20%
SF-12	Stereo ribbon, dual 1.8-micron elements, matte black, Sling-Shock, 5-pin cable & XLR splitter.	00850035900055	\$2,999.00	\$2,099.30	30%	\$2,399.20	20%
SF-24	Phantom-powered stereo ribbon, dual 1.8-micron elements, matte black, case, Sling-Shock, cables.	00850035900062	\$4,999.00	\$3,499.30	30%	\$3,999.20	20%
SF-24V	Vacuum-tube stereo ribbon, dual 1.8-micron elements, burnished satin nickel, case, PSU, cables.	00850035900079	\$6,999.00	\$4,899.30	30%	\$5,599.20	20%
UNDERTONE AUDIO · OUTBOARD							
UnFairchild 670MKII	Painstaking recreation of the legendary Fairchild 670 vari-mu tube compressor/limiter circuit.	850063077019	\$11,999.00	\$8,399.30	30%	\$9,599.20	20%
UNFa-1	Add-on module for the UnFairchild 670M MkII vari-mu tube compressor/limiter.	850063077026	\$2,499.99	\$1,749.99	30%	\$1,999.99	20%
MPDI-4	Four individual microphone preamp / DI circuits housed in a single 1RU chassis.	850063077002	\$4,499.00	\$3,149.30	30%	\$3,599.20	20%
GB Tracker II	Combination instrument preamp and re-amplifying device.	850063077033	\$999.99	\$699.99	30%	\$799.99	20%
Satellite	Mono active ribbon microphone with built-in windscreen, internal shock mount, 15 dB pad, and high-pass filter.	850063077132	\$299.99	\$209.99	30%	\$239.99	20%
UTEQ-500	500-series 3-band parametric equalizer with range switching on the mid band.	850063077118	\$1,499.99	\$1,049.99	30%	\$1,199.99	20%
Vari-Cap	Premium guitar cable optimized for recording.	850063077088	\$149.99	\$104.99	30%	\$119.99	20%
Pyra-sum	Passive summing mixer featuring four discrete stereo summing busses.		\$2,499.99	\$1,749.99	30%	\$1,999.99	20%
GB Rack Kit	Rackmount kit for the GB Tracker II.	850063077095	\$99.99	\$69.99	30%	\$79.99	20%
ROYER LABS · ACCESSORIES							
R-DB20	"dBooster" in-line signal booster.	00850035900239	\$199.00	\$129.35	35%	\$159.20	20%
R-DB22	"dBooster2" two-channel in-line signal booster with DIs.	00850035900000	\$349.00	\$226.85	35%	\$279.20	20%

Item	Description	UPC	MAP	Stocking	Margin	Non-Stocking	Margin
SM-21	"AxeMount" dual microphone mount for R-121 / 57-style dynamic mics.	00850035900390	\$59.99	\$35.00	42%	\$47.99	20%
FlexBar	FlexBar dual microphone adjustable utility bar.	00850035900512	\$279.00	\$195.30	30%	\$223.20	20%
RSM-SS1	"Sling-Shock" suspension shock mount for R-121, R-122, R-122V, SF-12.	00850035900208	\$299.00	\$209.30	30%	\$239.20	20%
RSM-SS24	"Sling-Shock" suspension shock mount for SF-2, SF-24, SF-24V.	00850035900215	\$349.00	\$244.30	30%	\$279.20	20%
RSM-SS251	"Sling-Shock" suspension shock mount for ELAM 251, U-47, U-87, etc.	00850035900222	\$399.00	\$279.30	30%	\$319.20	20%
PS-101	Metal pop screen with gooseneck attachment.	00850035900192	\$69.00	\$48.30	30%	\$55.20	20%
ROYER LABS · BUNDLES							
R-10-dB20-BNDL	R-10 bundled with R-DB20 dBooster in-line signal booster.	00850035900413	\$799.00	\$559.30	30%	—	
R-10-MP-DB22-BNDL	Matched pair of R-10s bundled with one R-DB22 dBooster2.		\$1,598.00	\$1,118.60	30%	—	
R-121-BNDL	R-121 bundled with RSM-SS1 Sling-Shock.	00850035900420	\$1,748.00	\$1,223.60	30%	—	
R-121-MP-BNDL	R-121 matched pair bundled with two RSM-SS1 Sling-Shocks.	00850035900437	\$3,496.00	\$2,447.20	30%	—	
R-122 MKII-BNDL	R-122 MKII bundled with RSM-SS1 Sling-Shock.	00850035900444	\$2,148.00	\$1,503.60	30%	—	
R-122 MKII MP-BNDL	R-122 MKII matched pair bundled with two RSM-SS1 Sling-Shocks.		\$4,296.00	\$3,007.20	30%	—	
ROYER LABS · CABLES							
CS18	Complete 18 ft SF-12 cable assembly (5-pin cable and splitter).	00850035900260	\$170.00	\$119.00	30%	—	
CS25	Complete 25 ft SF-24 cable assembly (5-pin cable and splitter).	00850035900277	\$196.00	\$137.20	30%	—	
YC18	SF-12 / SF-24 "Y" splitter cable.	00850035900369	\$70.00	\$49.00	30%	—	
MC18	18 ft 5-pin SF-12 microphone cable.	00850035900307	\$100.00	\$70.00	30%	—	
MC25	25 ft 5-pin SF-24 microphone cable.		\$135.00	\$94.50	30%	—	
EXC-50	50 ft 5-pin SF-12 / SF-24 extension cable.	00850035900321	\$150.00	\$105.00	30%	—	
EXC-100	100 ft 5-pin SF-12 / SF-24 extension cable.		\$250.00	\$175.00	30%	—	

Item	Description	UPC	MAP	Stocking	Margin	Non-Stocking	Margin
MCSFV-25	25 ft 7-pin SF-24V microphone cable.		\$210.00	\$147.00	30%	—	
EXCSFV-50	50 ft 7-pin SF-24V extension cable.		\$315.00	\$220.50	30%	—	
EXCSFV-100	100 ft 7-pin SF-24V extension cable.		\$420.00	\$294.00	30%	—	
MCRV-25	25 ft 7-pin R-122V microphone cable.		\$135.00	\$94.50	30%	—	
EXCRV-50	50 ft 7-pin R-122V extension cable.		\$185.00	\$129.50	30%	—	
EXCRV-100	100 ft 7-pin R-122V extension cable.		\$255.00	\$178.50	30%	—	
ROYER LABS · MOUNTS, BOXES & MIC SOCKS							
RM-10	Microphone swivel mount for R-10.		\$25.00	\$17.50	30%	—	
MIC BOX 1	Wooden microphone box for R-121.		\$50.00	\$35.00	30%	—	
MIC BOX 2	Wooden microphone box for R-122 and SF-12.		\$60.00	\$42.00	30%	—	
MS-1	Mic sock for R-121, SF-2, SF-24, SF-24V. Minimum order 3.		\$10.00	\$7.00	30%	—	
MS-2	Mic sock for R-122, R-122 MKII, R-122V, SF-12. Minimum order 3.		\$10.00	\$7.00	30%	—	
MS-3	Mic sock for R-10. Minimum order 3.		\$10.00	\$7.00	30%	—	

Orders: orders@royerlabs.com · Wholesale inquiries: davehetrick@royerlabs.com · Pricing subject to change.